



**FARM CREDIT EAST**

# Committed to New Hampshire Agriculture

*100 years and counting*

Customer-owned lender and financial services leader serving Northeast agriculture, commercial fishing and the forest products industries.

## AT A GLANCE

- Loan Commitments: \$13 billion, including \$650 million to New Hampshire
- Service Area: New York, New Jersey and all six New England states
- Market Share: 90% of farm lending in New Hampshire
- Member Owners: 18,000, including 530 in New Hampshire
- Team: 550 dedicated agricultural specialists
- Board of Directors: 16-member board, including 13 customer-elected and 3 appointed
- Part of the Farm Credit System, a nationwide network of cooperative lending associations dedicated to supporting the borrowing needs of U.S. agriculture and the nation's rural economy.



## SUPPORTING THE FUTURE OF NORTHEAST AGRICULTURE



A unique Northeast initiative providing working capital to startup agricultural operations.



Seminars to develop the next generation.



\$3.3 million in grants for youth programs, agricultural development, and promoting diversity and inclusion.



Recognizes innovative and transformational efforts to revitalize Northeast rural communities.

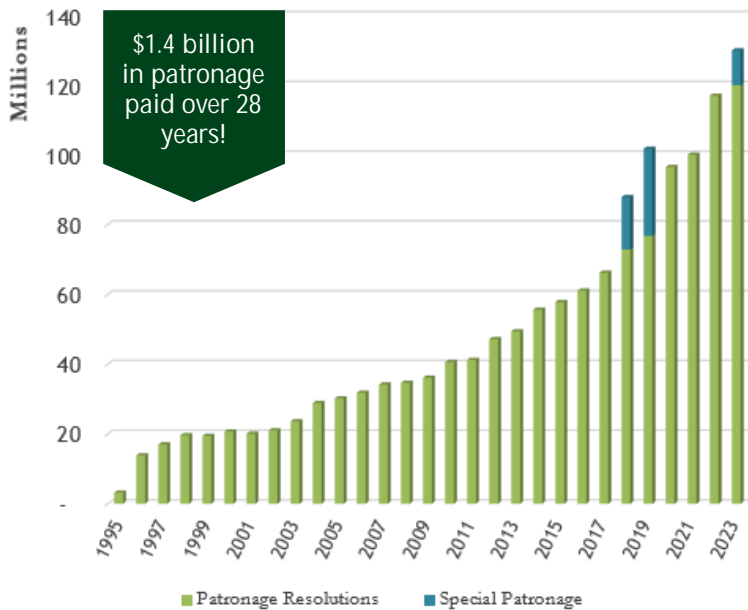
## PROVIDING STRATEGIC INSIGHTS FOR 50+ YEARS



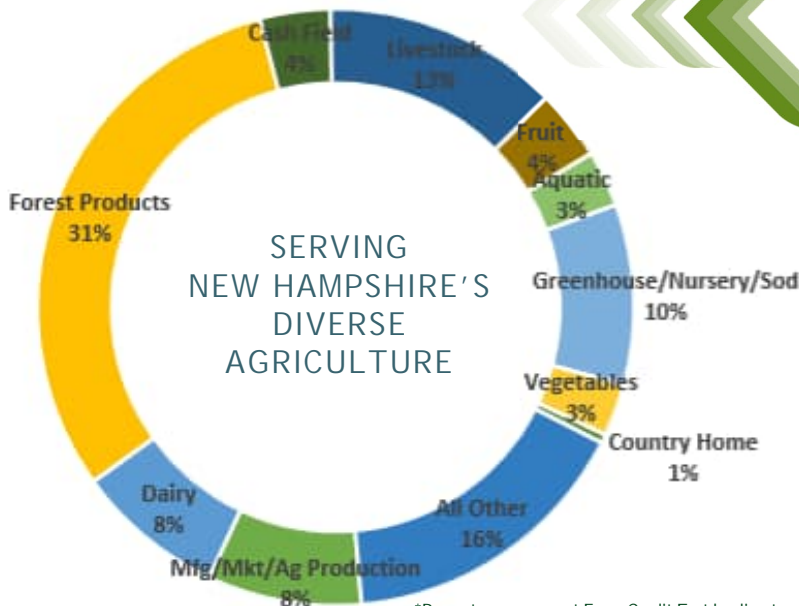
- Record-keeping
- Tax planning & preparation
- Payroll services
- Business consulting
- Estate planning
- Financial benchmarking
- Grant writing
- Appraisal services
- Crop & Livestock insurance

## RETURNING VALUE TO CUSTOMER OWNERS

\$130 million combined patronage paid to members on 2023 earnings, including \$2.4 million to New Hampshire customer owners.



Special patronage paid from 2018, 2019 and 2023 earnings.



\*Percentages represent Farm Credit East lending to New Hampshire industry sectors as of 4/15/2024.

