

Dear Farm Credit East Members,

I am writing to encourage you to vote in the upcoming Farm Credit East Board of Directors election. I would appreciate your consideration of my candidacy to continue to serve on the Board of Directors.

If re-elected to the Board of Directors, I will continue to be committed to Farm Credit East's long tradition of supporting farmers and agribusiness in the Northeast. My experience on the Board for the past four years, my position as Chair of the Ag Initiatives committee, my past membership on the Governance Committee, and my attendance at Audit Committee trainings, have all provided me with tremendous knowledge about the internal workings of Farm Credit East.

The privilege of serving on the Board of Directors for the past 4 years has been one of the highlights of my career. I have attended numerous Primer Governance Leadership trainings provided by Farm Credit Services. These trainings have helped with my understanding of sound governance of our ACA, as well as provided in-depth training on the financial workings of the Farm Credit system. The knowledge and skill I gained over the last 4 years have greatly benefitted my ability to contribute to Farm Credit East, and if re-elected I will continue to contribute this understanding and proficiency to Farm Credit East.

My experience serving on the Board makes me a valuable asset to the Farm Credit East Board of Directors. I will work to ensure that efficiency and dependability remain defining characteristics of your Farm Credit.

My experience and training afford me the competency that you should expect and the position deserves to receive. I welcome this responsibility with enthusiasm, dedication, and integrity.

Please vote when you receive your ballot. I would appreciate your consideration, and I sincerely thank you for taking the time to read this letter.

Best regards, Michael N. Brooks Managing Partner, Dusty Lane Farms, L.L.C. www.dustylanefarms.com