

Vote for Philip "Jamie" Jones for the Board of Directors of Farm Credit East

March 16, 2018

Dear Farm Credit East members,

I think you would all agree with me that Farm Credit East plays a critical role ensuring the success of agriculture in the Northeast. I am the 4th generation of my family to utilize the services of Farm Credit. Through all the years and generational transfers on our farm, Farm Credit has been there, ready to help. I am running for the Board to be sure Farm Credit East remains there for you, the farmers today and the next generation of farmers.

I have had the honor and privilege to serve you on the Farm Credit East Board of Directors from 2014 - 2017. My term on the Board was both educational and enriching. During my tenure, I was proud to have further contributed as the chair of the Governance Committee. I participated in Director training and completed three of the Premier Governance Series modules. My previous commitment and leadership on the Board strengthens my position as a candidate.

My Agricultural Roots

As the sixth generation of my family to work the soil of our 400 acre farm in Shelton, Connecticut, I am dedicated to innovative agricultural and sound business practices. Together with my wife, Christiana, my parents, Terry and Jean, and a strong management team, we grow strawberries, blueberries, pumpkins, Christmas trees, and a vineyard. As a student at Cornell University, I became interested in viticulture and enology. After graduation, I diversified our family farm by founding a winery that continues to grow and is nationally recognized.

Strengthened by Farm Credit East

I became interested in the Farm Credit East Board when I realized how important it is to our business. We have utilized the lending, leasing, accounting, tax preparation, payroll, appraisal, consulting, and benchmark services of the association. I was fortunate to be an early graduate of the Generation NeXt classes. With the assistance of Farm Credit East's planning and vision, our business continues to expand and thrive.

Your Vote, Your Voice

Serving as chair of the Governance Committee allowed me to become more familiar with the election procedures. Farm Credit members should feel proud of the process and I urge everyone to vote. Your participation ensures the cooperative remains strong and recognizes the efforts of those who serve on Customer Service Councils, the Nominating Committee, and all the candidates. This year there are six outstanding candidates who are seeking election; all have taken considerable time to prepare. Please support them, as well as the work of Farm Credit East with your vote.

Philosophy of My Farm and Farm Credit East

My family's farming philosophy is "Be Good to the Land and the Land will be Good to You." Our goal is to leave our farm in better condition for future generations. The Farm Credit system has supported American agriculture with reliable, consistent credit and financial services for the past 100 years. My objective for Farm Credit East is the same; to be sure it remains a strong, dependable association for farmers today and for those farming in the future.

Thank you for your consideration of my election to the Board of Directors of Farm Credit East. Best wishes in your agricultural endeavors.

Sincerely, Jamie - Philip Jamison Jones