

*My-T Acres, Inc.*

## **Call Lands**

8127 Lewiston Road  
Batavia, New York 14020  
(585)343-1026



February 26, 2019

Dear Fellow Farm Credit East Members,

My name is Peter Call, and I am asking for your vote for the Farm Credit East Board of Directors.

I am president of My-T Acres, Inc. an 8,500-acre farm in Genesee, Orleans, and Livingston Counties. We grow chip potatoes and fresh market sweet corn; also grown are peas, snap beans, red beets, carrots and cabbage for processing as well as corn for grain, wheat, oats, rye, and alfalfa. We have been blessed with very good soils and we work hard to protect and improve them. The farm's emphasis is on efficiency of production and we have invested heavily in irrigation systems to ensure consistent vegetable crops during dry periods. Our 30 full-time employees are loyal, dedicated and skilled. The combination of people, land, capital, and markets are the ingredients for our sustained growth and development. For many decades Farm Credit has been a valuable partner in our business, providing financial capital allowing us to leverage our assets and grow our farm.

Farm Credit East's customer-owned cooperative structure has developed a financial institution that understands agriculture. Low milk and commodity grain prices, a very difficult labor market and increasing production costs are stressing our businesses now more than ever. Farm Credit East, must continue to support production agriculture during these difficult times and be our strategic partner for the long run. Northeast agriculture will continue to rely on Farm Credit East to be an active advocate supporting key policy and regulatory issues that impact the viability of our industry.

I am completing my first term as a director for the western region. The training and experiences that I have gained these past four years has improved my leadership abilities and effectiveness in the board room. Serving as Chairman of the Governance Committee and being a member of the Executive Committee has allowed me to make positive contributions to improve the operation of our cooperative.

If elected, I will work to enhance the strength of the current board and contribute to our cooperative's continued growth and success for future generations. Please feel free to contact me if you have questions. I can be reached via email at: [peter@mytacres.com](mailto:peter@mytacres.com). Thank you for your consideration.

Sincerely,

Peter R. Call