

February 28, 2019

Dear Farm Credit East Stockholders,

Thank you for the faith you have placed in me over the last eight years as a Director of Farm Credit East. It has been a pleasure to serve you. We have accomplished so much in that time. We completed the transition from First Pioneer to Farm Credit East, established a strong Enterprise Risk Management system to protect your cooperative and completed a successful merger with Farm Credit of Maine to name a few. These have been challenging tasks but ones that have continued to move us forward and allowed us to continue as a leader in the Farm Credit System.

As we move forward, our challenges continue. The ever changing landscape of American Agriculture is happening in the northeast. The needs of our borrowers are changing and we need to be nimble and to adjust to those needs. Succession planning and transition continues to be a priority in our cooperative. Solid guidance from our CEO has prepared us with training and development throughout our organization to advance associates into new leadership positions. Strong experienced directors are critical to help lead us through these challenges.

I have enjoyed my service to you as a director for the last eight years. I ask for your vote to allow me to continue as a board member of Farm Credit East. I have the experience and the knowledge to provide good judgement and guidance needed in a strong director.

Thank you,

Henry L. Huntington