

Three Oak Farms
PO Box 382
Sherman, Maine 04776



Dear Farm Credit East Members,

As a candidate for a Farm Credit East Director, I am asking you to consider casting your vote for my candidacy. In partnership with my brother and nephew we own and operate Three Oak Farms, a Potato/Grain operation in the shadow of Mount Katahdin in Southern Aroostook County, Maine. I am proud that I am a fifth-generation farmer who has had the opportunity to be involved in the dairy, potato, grain and logging industries.

Up until my 20's I lived and worked on a 100 head dairy farm along with my brother and seven sisters. After graduation from college, I branched out into the forestry industry and then began producing potatoes while still working winters in the woods.

Our farm has been with the Farm Credit East System for over 25 years and I am asking for the opportunity to serve as Director. Farm Credit East supplies our organization with a well-priced and convenient line of credit which allows us to have the needed cash flow to remain competitive in today's economy. I feel that it is important to invest in Farm Credit East to ensure that organizations, of all sizes, receive the benefits that Farm Credit East provides to continue the stability of all of the industries it serves.

During my career, I have been honored to have had the opportunity to serve on a multitude of boards, ranging from the Maine Potato Board, where I served as Chairman for 2 years, the Maine Board of Pesticide Control, Farmer Co-op's, Integrated Pest Management programs, and the Northeastern Representative and Chairman of the United States Potato Board.

I am seeking election to the Farm Credit East Board to assist in serving the Cooperatives' and member's various interests during the challenging business climate being faced by Farm Credit East and its members today. One of my goals as a Director will be to keep members informed and ensure that they have a voice at the table. I feel that communication between Farm Credit East and members is key.

My experience serving on State and National Boards representing the Northeast offered me the opportunity to work with a variety of growers and producers throughout the country and has given me insight on the diverse challenges that affect the industries supported by Farm Credit East, our individual areas, and how we have the very same common goals throughout the region. My experience as a member and Chairman of the United States Potato Board, Chairman of the Finance Committee, and co-Chairman of the Industry and Communications and Policy Committee broadened my knowledge base of the financial, business, and strategic planning needs of multiple levels of the agricultural industry. These experiences and knowledge will allow me to make sound governance and policy decisions as a Farm Credit East Director.

Please feel free to contact me if you have any questions or would like additional informative via email at: threeoaks@fairpoint.net or by phone at 207-592-9771.

Thank you for your consideration,

Tom Qualey