

Kurt W. Alstede

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Dear Farm Credit East Members,

I respectfully ask for your vote for Director of our cooperative.

For more than 100 years, Farm Credit East has supported the strength and long-term success of agriculture, commercial fishing, and forest products across the Northeast. As both a customer and a committed member, I deeply value our relationship-based approach and member-first focus that set this cooperative apart.

I am seeking to serve as Director because I believe we can make our cooperative even more responsive and valuable to your business. My vision is simple: ensure that the capital you need is available promptly, competitively priced, and delivered efficiently—so you can seize opportunities and strengthen your operation with confidence.

If elected, I will work to:

- Ensure you are served by knowledgeable representatives who understand your farm and your goals
- Deliver capital efficiently to support growth and long-term stability
- Strengthen local customer governance so your voice is heard
- Represent all members with integrity, transparency, and accountability
- Maintain strong financial stewardship to keep our cooperative resilient
- Advocate for faster, cost-effective appraisals that accurately reflect the value of your assets
- Encourage innovation and practical technology that improves access to capital and services
- Promote open, two-way communication between the Board and membership

Our cooperative succeeds when it remains member-driven, financially sound, and forward-looking. I am committed to thoughtful leadership, careful oversight, and practical solutions that enhance the value Farm Credit East delivers to you.

Serving as Director would be both an honor and a serious responsibility. I respectfully ask for your support and your vote.

Thank you for your membership, your trust, and your dedication to our cooperative. Feel free to reach out to me at any time.

Sincerely,

Kurt W. Alstede